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Bar Admissions
Maryland

Pennsylvania

Court Admissions
Court of Appeals of
Maryland

Supreme Court of
Pennsylvania

United States District
Court for the District
of Maryland

Education
American University,
Washington College of
Law (J.D., 1979)

- *American University
Law Review*, 1978,
1979

George Washington
University (B.A., 1975)

HOWARD L. SOLLINS

Experience

Howard L. Sollins, a principal in Ober|Kaler's Health Law Group, is a veteran of the complex world of health care law, a field in which he is recognized as one of the top lawyers by such services as *Best Lawyers in America*, *Chambers* and *Super Lawyers*. His experience, which stretches over three decades, includes matters involving federal and state regulations; Medicare, Medicaid and other reimbursement; structuring business transactions and contracts; licensing, survey and certification; certificate of need; fraud and abuse; corporate compliance; and e-health and technology. Prior to joining the firm, Howard served as an assistant attorney general for the Maryland Department of Health & Mental Hygiene. He is a past chair of the Maryland State Bar Association's Health Law Section.

At Ober|Kaler, Howard represents health care providers, vendors and suppliers. His clients include hospitals and health systems, long-term care providers including skilled nursing facilities, assisted living facilities and continuing care retirement communities, ambulance suppliers, physicians and other health care practitioners, pharmacies and others. He has helped health systems navigate licensing and certification issues; obtain certificate of need approvals for major projects; structure business transactions including the change of ownership process; work with banks and other lenders on health care financing transactions; and respond to False Claims Act investigations including the negotiation of corporate integrity agreements.

Howard represents a number of national and local health care associations. He has participated on their behalf in multiple federal negotiated rulemaking processes.

Howard is well-versed in the practical application and communication of complex regulations and issues facing health care clients today. In 2009, Howard, in a collaboration with the Maryland Attorney General's office, lead the effort to create www.marylandadvancedirectives.com, a website offering resources for health care facilities, including hospitals and skilled nursing facilities, as well as health care practitioners including doctors, nurse practitioners, physician assistants, nurses, social workers, administrators and other health care professionals who need to provide care that complies with the Maryland Health Care Decision Act. The site contains tools, guidelines, forms and references to help these facilities and professionals manage complex health care decisions, including end-of-life issues, for their patients.

Dozens of legal, medical and health care management organizations and professional associations have invited Howard to address their meetings and annual conferences. He has also authored several articles published in professional journals and newsletters.

Professional Memberships

- American Association of Homes and Services for the Aging

- Former Member, Legal Subcommittee
- American Bar Association
 - Health Care Section
- American Health Care Association
 - Legal Committee
 - Former Member, Liability Reform Committee
- American Health Lawyers Association
- Maryland State Bar Association
 - Past Chair, Section on Health Law

Community Service

- Johns Hopkins University
 - Lecturer, Master of Business Administration Course, "Negotiations," 2000
- Special Drafting Committee on Health Care Decision-Making Legislation
 - Member, appointed by the Conference of Circuit Court Judges of Maryland, 1992-1993
- Stella Maris
 - Advisory Board
- University of Maryland at Baltimore School of Social Work
 - Board of Advisors
- Waxter Senior Center Foundation
 - Board of Directors, Past-Member

Honoraries

- Listed in *Maryland Super Lawyers*, Health Care, 2007-2012
- Listed in *Chambers USA, America's Leading Business Lawyers*
- Listed since 1993 in *The Best Lawyers in America*, Health Law Category (Woodward/White, Inc.)
- AV Rated, Martindale-Hubbell

Professional Background

- Office of the Attorney General of Maryland, Department of Health & Mental Hygiene, Baltimore, Maryland, Assistant Attorney General
- Honorable Morris Turk, Circuit Court for Anne Arundel County, Annapolis, Maryland, Law Clerk

Publications & Presentations

- Presenter, "MOLST (Medical Orders for Life Sustaining Treatment) and Health Care Decision-Making: The Practitioner's Guide to a New Mandate," Webinar, 2012
- Co-presenter, "Legal and Operational Implications of Quality Assurance Programs and Documents," Long Term Care and the Law, American Health Lawyers Association, 2012
- Moderator, "Policy, Legal and Reimbursement Issues," LifeSpan Network and the Beacon Institute, 2011
- Presenter, "Issues for The Retiring Podiatric Practitioner," American Podiatric Medical Association Annual Meeting, 2011
- Co-Presenter, "Brains and Games: Assessing Capacity and Limitations on Residents' Activities," Advanced Curriculum on Medical Direction in Long Term Care, American Medical Directors Association, 2010
- Presenter, "Health Care Reform," HFAM Education Program, 2010
- Presenter, "Preparing for Mandatory Compliance," AHCA/NCAL 61st Annual

Convention and Exposition, 2010

- Presenter, "Annual Legal and Regulatory Review - Aligning for a Strong Future: A Double Header Event," HFAM/Lifespan 2010 Convention, 2010
- Presenter, "Compliance 101 - What Every LTC Pharmacist Needs to Know About Waste, Fraud and Abuse," 32nd Midyear Conference and Exhibition, American Society of Consultant Pharmacists, 2010
- Presenter, "Director of Nursing in Long Term Care Certification: Legal Issues," NADONA Program, LifeSpan/Beacon Institute, 2010
- Presenter, "Legal Update: Compliance, Quality Assurance and Risk Management," American Association of Homes and Services for the Aging, 2010
- Presenter, "Quality of Care - Failure of Care: False Claims Act Review and Update," Long Term Care and the Law, American Health Lawyers Association, 2010
- Presenter, "Compliance 101-What Every LTC Pharmacist Needs to Know About Waste, Fraud and Abuse," 32nd Midyear Conference and Exhibition, American Society of Consultant Pharmacists, 2010
- Presenter, "Director of Nursing in Long Term Care Certification: Legal Issues," NADONA Program, LifeSpan/Beacon Institute, 2010
- Program, "Legal Update: Compliance, Quality Assurance and Risk Management," American Association of Homes and Services for the Aging, 2010
- Presenter, "Quality of Care: Failure of Care: False Claims Act Review and Update," Long Term Care and the Law, American Health Lawyers Association 2010
- Presenter, "Corporate Compliance Update," 2009 Air Medical Transport Conference, Association of Air Medical Services, 2009
- Presenter, "Regulatory Issues," American Podiatric Medical Association Annual Meeting, 2009
- Presenter, "Annual Legal and Regulatory Update," HFAM/Lifespan Double Feature Conference, 2009
- Presenter, "Regulatory & Corporate Compliance: Obligations of Officers, Board of Directors and Facilities," Association of Jewish Aging Services, 2009
- Presenter, "Corporate Compliance," Association of Air Medical Services Spring Conference, 2009
- Presenter, "Updating a Nursing Home Compliance Program: Operationalizing Newly Highlighted Risk Areas," Long Term Care and the Law, American Health Lawyers Association, 2009
- Presenter, "Nurse Practitioners in LTC Facilities," American Health Care Association, 2008
- Presenter, "Fraud and Abuse Primer," Erickson School Program, 2008
- Presenter, "Health Care Decisionmaking and Advance Directives in Maryland," Health Facilities Association of Maryland, 2008
- Presenter, "Regulatory Update," Health Facilities Association of Maryland, 2008
- Presenter, "Failure of Care Cases," American Health Lawyers Association, 2008
- Presenter, "Fair Housing Act," LifeSpan/Beacon Institute, 2007
- Presenter, "Regulatory Update," Health Facilities Association of Maryland Annual Meeting, 2007
- Presenter, "Nurse Practitioners in LTC Facilities," University of Maryland School of Nursing, 2007
- Presenter, "Nurse Practitioners in LTC Facilities," American Health Care Association, 2007
- Presenter, "Program on False Claims Act/Quality Cases," District of Columbia Bar Association, 2007
- Presenter, "Ancillary Services for LTC Facilities," Long Term Care and the Law, American Health Lawyers Association, 2007

- Presenter, "Survey, Certification, and Licensing Update," LifeSpan 25th Annual Conference & Exposition "Innovation 2006," 2006
- Presenter, "Non-Physician Practitioners in LTC Facilities," Long Term Care and the Law, American Health Lawyers Association, 2006
- Presenter, "Maryland Scientific Meeting," American College of Physicians, 2006
- Presenter, "Issues in Care of Non-Geriatric Long Term Care Residents," American Medical Directors Association, 2005
- Presenter, "Legal and Regulatory Update," Health Facilities Association of Maryland Annual Meeting, 2005
- Presenter, "Regulatory and Reimbursement Update," Mid-Atlantic LifeSpan, 24th Annual Conference and Exposition, 2005
- Presenter, "Medicare Reimbursement Updates," American Medical Directors Association, 2005
- Presenter, "Special Considerations in the Care of Non-Geriatric/Non-Traditional Residents of LTC Facilities," Long Term Care and the Law, American Health Lawyers Association, 2005
- Presenter, Panel Discussion on Billing for Non-Covered Services and Concierge Medicine Issues, American College of Physicians, Maryland Chapter, 2005
- Presenter, "Behavior Management: More Than Just a Care Plan," Health Facilities Association of Maryland, 2005
- Presenter, "Survey and Certification: Update," Mid-Atlantic LifeSpan, 23rd Annual Conference and Exposition, 2004
- Presenter, "Issues in Care of Non-Geriatric Long Term Care Residents," American Health Lawyers Association, Long Term Care and the Law, 2004
- Presenter, "Medicare & Medicaid Fraud and Abuse and Corporate Compliance Update," Association of Air Medical Services, 2003
- Presenter, "Developing and Implementing an Effective Corporate Compliance Program," American Association of Homes for the Aging, 2003
- Presenter, "Legal Update: Survey and Certification Process," Health Facilities Maryland Annual Convention and Exposition, 2003
- Presenter, "Issues In the Care of Non-Geriatric Residents of Nursing Facilities," Health Facilities Association of Maryland Annual Convention and Exposition, 2003
- Presenter, "Non-Geriatric Nursing Home and Issues," American Health Lawyers Association, Teleconference, 2003
- Presenter, "Legal Briefing: Legal Update Survey and Certification Issues," American Association of Homes and Services for the Aging, Future of Aging Services Conference, 2003
- Presenter, "Tort Reform," American Medical Directors Association, 2003
- Presenter, "Skilled Nursing Facility Care," University of Maryland Law School, 2003
- Presenter, "Contracting Around Risk," American Health Lawyers Association, 2003
- Presenter, "HIPAA Privacy Compliance for Podiatric Medicine," Maryland Podiatric Residency Program, 2003
- Lecturer, "What to Expect on Payment Reform," American Medical Directors Association, 2002
- Lecturer, "Nursing Statute and Regulations Governing Long Term Care," NADONA/LTC Program, 2002
- Lecturer, "HIPAA Privacy Standards," Beacon Institute, 2002
- Lecturer, Association of Air Medical Services, 2002: HIPAA Privacy, Security and Transaction Standards; Risk Management; Health Care Decision-making; Health Care, Privacy and the Internet Uses of Information; A Comparison of the Anti-kickback Statute and Stark II; Managed Care Contract Review; Medicare and Medicaid Fraud and Abuse Update; Corporate Compliance; Employment Litigation

Avoidance in the Health Care Arena

- Lecturer, "Physicians Services In Long Term Care Facilities," American Medical Directors Association, 2002
- Lecturer, "Physician Services In Long Term Care Facilities," American Health Lawyers Association, 2002
- Lecturer, "Medicaid Third Party Liability Audits and Related Issues," Mid Atlantic Life Span, 2002
- Co-author, "HIPAA Alert: It's April 14th, 2003! Do you know Where Your 'PHI' is?" *Mid-Atlantic Life Span*, 2002
- Author, "Inappropriate Disclosures of Private Healthcare Information," American Health Lawyers Association, *HIT News*, 2001
- Lecturer, "A Prescription for Payment: Reimbursing Your Medical Services," American Health Care Association Convention and Exposition, Boston, MA, 2001
- Lecturer, "Corporate Compliance," Codingline and Illinois Podiatric Medical Association, 2001
- Lecturer, "Physician Services and Long Term Care Facilities" Teleconference, American Health Lawyers Association, 2001
- Lecturer, "Privacy and the Internet," 2001
- Presenter, Winter Bench and Bar Conference, Second Circuit Federal Bar Council, 2001
- Lecturer, "Integrating and Implementing Quality Assurance and Peer Review System Into Long Term Care Facilities," American Health Lawyers Association, 2001
- Numerous presentations at conferences sponsored by the Health Facilities Association of Maryland on subjects including licensure and regulation of nursing homes, Medicare and Medicaid reimbursement and related issues
- Co-author, "Fraud and Abuse for Long Term Care Facilities," *The Long Term Care Handbook*, American Health Lawyers Association, 2000
- Lecturer, "Maryland's Quality Assurance Law and Regulations for Long Term Care," The Beacon Institute, 2000
- Lecturer, "E-Health Issues," University of Maryland Law School, 2000
- Lecturer, "Updating and Improving Your Facility," Health Facilities Association of Maryland, 2000
- Lecturer, Air Medical Transport Conference 2000, Association of Air Medical Services, 2000
- Lecturer, "The New Maryland Quality Assurance Law for Long-Term Care," Health Facilities Association of Maryland, 2000
- Lecturer, "Nurse Practitioners," University of Maryland School of Nursing, 2000
- Lecturer, "Sanctions Enforcement Workshop," Health Facilities Association of Maryland, 2000
- Lecturer, "Nursing Home Administrator and Director of Nursing: Rights Under the Law," Health Facilities Association of Maryland, 2000
- Lecturer, "Aging In Place: What is the Right Place at the Right Time," New Jersey American Health Care, 2000
- Lecturer, "Corporate Compliance," Association of Air Medical Services, 2000
- Lecturer, "Mandatory Assignment Issues," Association of Air Medical Services, 2000